

# Multinational Biotech Company Improves Reliability of Headquarters' HVAC System and Achieves Annualized Fan Motor Energy Savings of 63%



## The Challenge

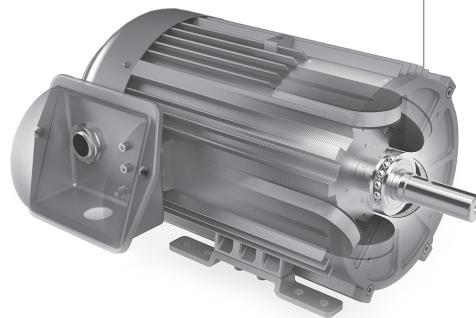
A global biotech company wanted to improve the efficiency of the HVAC equipment at its San Francisco headquarters. It had multiple requirements for the upgrades. The system had to:

1. reduce maintenance costs through fault detection and systems diagnostics,
2. minimize potential losses from production downtime through greater reliability, and
3. adhere to current Good Manufacturing Practices (cGMP) guidelines from the FDA.

The company was committed to taking advantage of a utility program that provides incentives for high-performance new building design and construction that exceeds energy efficiency standards. Because energy efficiency is a competitive metric for biotech companies, the company evaluated its operations, looking for ways to continuously reduce its environmental impact by reducing energy consumption. It was already working with the utility company to increase the efficiency of pumps and motors in their production manufacturing facility, but they wanted to do more.

## The Solution: Upgrade Fixed Speed Induction Motors with the Turntide™ Smart Motor System

With its simple design and ultra-high efficiency across a wide range of speeds, the Turntide Smart Motor System was selected to replace the fixed speed induction motors in three of their HVAC rooftop units (RTUs).



## Profile

Global biotechnology company providing innovative therapeutics to patients with serious unmet medical needs



**BUILDING TYPE**  
Biotech Company  
Headquarters



**HVAC SYSTEM SIZE**  
3 rooftop units (RTUs)



**SMART MOTOR SYSTEM SIZES**  
(3) 2 HP

## Results

The Turntide Smart Motor System improved reliability and achieved significant energy savings in the HVAC system with a 2.2-year payback. The company realized greater:

### Efficiency

- In a comparison of baseline data with data collected after the Turntide Smart Motors were installed (baseline fixed speed: 1,760 RPM), the Smart Motor System delivered total annualized fan motor energy savings of 63%
- For the three RTUs, the Smart Motor System achieved between 28% - 42% savings during heat/cool mode (1,550 RPM) and 76% - 90% during vent mode (690 RPM)

### Reliability

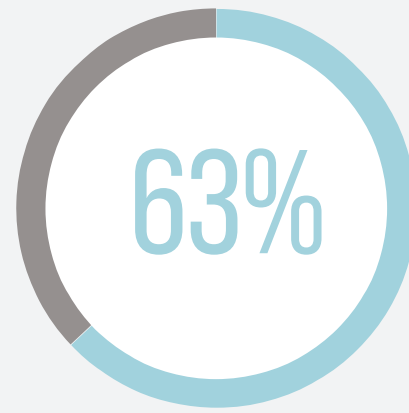
- Increased operational reliability and the ability to use diagnostic trend data to detect anomalies and mitigate downtime lead the company to commit to replacing the motors in exhaust fans in its lab equipment manufacturing buildings

### Intelligence

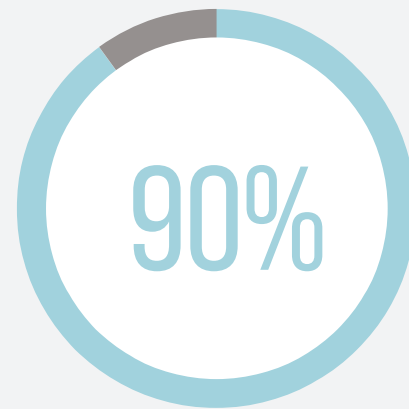
- The facilities team was able to conduct data logging on motor torque, supply, return, and external temperatures to develop performance trends from baseline data. The company used the data to detect anomalous operations and proactively maintain the HVAC system, eliminating costly downtime.

3 RTU BLOWER MOTORS

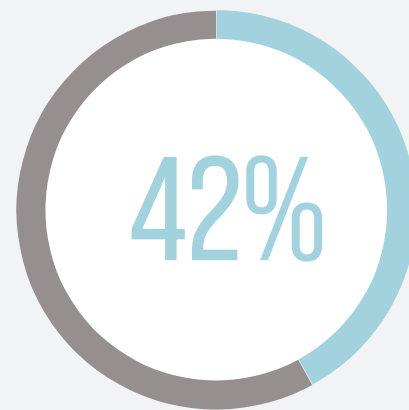
2.2-YEAR PAYBACK



Overall decrease in fan energy consumption



Fan Energy Savings during ventilation mode



Fan Energy Savings during heat/cool mode



Turntide Technologies (formerly Software Motor Company) has developed the world's most efficient and intelligent electric motor system. The revolutionary Smart Motor System is based on proven switched reluctance technology, now managed with advanced cloud software and connected to precise controls via IoT. Turntide's vision is to eliminate the 25% of global electricity consumption that is wasted by legacy motors, thus accelerating the world's transition from fossil fuels. Turntide is based in Sunnyvale, Calif., with offices in San Francisco; Arlington, Wash.; and Kennesaw, Ga. Turntide has installed Smart Motor Systems with dozens of customers, reducing their motor electricity consumption by an average of 64%, and is powering the systems of leading OEMs. For further information, visit [www.turntide.com](http://www.turntide.com).

**POWER IS VALUABLE. USE IT INTELLIGENTLY.**

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