

Phase 1 rollout of Turntide smart motors accelerates progress towards aggressive emissions goals by **reducing energy** consumption by 67% and saving \$2.3M



In 2019, a leading Big Box Retailer implemented the Turntide Smart Motor System™, a simple, drop-in energy conservation measure that reduces HVAC energy use in rooftop units (RTUs) found in its store locations. Turntide moved from a successful pilot to a phase 1 rollout across over 300 stores.

## Phase 1 Rollout Scope

321

1,816

Store locations

**Turntide Smart** Motors

years running starting in 2019 at a pilot store location

## **Phase 1 Rollout Results**

\$2.3M

67%

**Energy Cost Savings** 

Average Motor **Energy Savings** 

17.7M

2.55

kWh in Energy Savings

Year payback period

**Technology** Incentives Received



## **Accelerating ESG Goals While Achieving Higher Profitability**

With a Turntide motor replacing an induction motor on 321 rooftops, Turntide has reduced motor energy use by an average of 67%.

By installing Turntide motors on store rooftops, this leading big box retailer has done its part to preserve its community for future generations, all while adding \$2.3M to its balance sheet. Additionally, in the Ontario province, they received \$2M+ in technology incentives for installing Turntide smart motors, which further reduced the project's payback period. It is further proof that straightforward equipment retrofits equals a synergistic solution for the retailer and our environment.

## Phase 1 Turntide Motor Rollout:

Real-World Impact On Greenhouse Gas Emissions Per Year



2,741 tons CO2e reduced



280,000 fewer gallons of gas used



**3,000** acres of forest planted



**95,000**I FD light upgrades

